

PO Box 24020, Claremont, 7735. 4th Floor, MontClare Place, Cnr Campground & Main Roads, Claremont, 7708 Tel: +27 (0)21 670 5297/8, www.aeonim.co.za Director: Asief Mohamed Aeon Investment Management (Pty) Ltd Reg. No.: 2005/013315/07 An authorised financial services provider FSP No. 27126

## **Engagement and Voting Issues**

## 2011

Attached below is an explanation of company resolutions Aeon Investment Management voted against over the period. Aeon Investment Management uses the principles outlined in the UNPRI and the King 3 as a voting guideline on proposed resolutions. Our Proxy Voting Policy procedure is also available on our website to further supplement our voting rationale;

| Date      | Stock               | No of<br>resolutions | For | Against | Abstained | Reasons for voting against resolution or abstaining   |
|-----------|---------------------|----------------------|-----|---------|-----------|---|
| 25-Jan-11 | African Bank<br>Ltd | 9                    | 8   | 1       | -         | We voted against a resolution<br>to grant management authority<br>to allot new preference shares<br>since management did not<br>provide reason for the need of<br>extra capital   |
| 26-Jan-11 | Barloworld<br>Ltd   | 19                   | 17  | 2       | -         | We voted against a proposed<br>resolution to increase non-<br>resident non-executive<br>director's fees by 15% since<br>we considered the increase<br>excessive. We also voted<br>against a resolution to grant<br>management authority to allot<br>new shares since management<br>did not provide reason for the<br>need of extra capital  |
| 01-Feb-11 | Nampak Ltd          | 11                   | 10  | 1       | -         | We voted against the<br>remuneration policy since we<br>considered fee increases for<br>non-executive directors, audit<br>committee members, and<br>remuneration committee<br>members of 24%, 20% and<br>15% respectively, excessive.   |
| 08-Feb-11 | Reunert Ltd         | 15                   | 11  | 4       | -         | We voted against the re-<br>election of one independent<br>non-executive director due to<br>board tenure greater than nine<br>years which compromises<br>independence. We similarly<br>voted against the election of<br>one director on the Audit and<br>Risk committee due to board<br>tenure which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be<br>independent. We also voted<br>against the remuneration<br>policy since the proposed<br>maximum cash award of 140%<br>of total salary and a 40% |



|           |                       | An authorised | financial se | ervices provider | FSP NO. 2/126 |   |
|-----------|-----------------------|---------------|--------------|------------------|---------------|---|
|           |                       |               |              |                  |               | increase in the Chairman's<br>fees were considered excessive  |
| 10-Feb-11 | Astral Foods<br>Ltd   | 8             | 6            | 2                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>financial interest which<br>compromises independence.<br>We also voted against a<br>proposed resolution to increase<br>non-resident non-executive<br>director's fees by 15% since<br>we considered the increase<br>excessive.   |
| 14-Feb-11 | The Spar<br>Group Ltd | 9             | 6            | 3                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>financial interest which<br>compromises independence.<br>We similarly voted against the<br>election of one director on the<br>Audit and Risk committee due<br>financial interest which<br>compromises independence.<br>The King 3 code recommends<br>that all audit committee<br>members should be<br>independent. We also voted<br>against a resolution to place<br>uninsured ordinary shares<br>under the control of<br>management since<br>management did not provide<br>reason for the need of extra<br>capital |
| 15-Feb-11 | Tiger Brands<br>Ltd   | 15            | 13           | 2                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>poor board attendance. We<br>also voted against the<br>remuneration policy due to a<br>R4.35 million post retirement<br>death benefit paid to the<br>former CEO which was not<br>justified.   |
| 21-Apr-11 | Anglo<br>American Plc | 21            | 14           | 7                | -             | We voted against the re-<br>election of three independent<br>non-executive directors due to<br>board tenure as well as<br>material shareholding which<br>compromises independence.<br>We also voted against a<br>resolution to grant<br>management authority to allot<br>new shares since management<br>did not provide reason for the<br>need of extra capital. We<br>further voted against a<br>resolution to approve that a<br>general meeting may be called<br>on no less than 14 days down<br>from 21 days which is<br>considered sufficient notice.   |



|           |                                | An dathorised | innunctur st | ervices provider | 151 110. 27120 |  |
|-----------|--------------------------------|---------------|--------------|------------------|----------------|--|
| 28-Apr-11 | British<br>American<br>Tobacco | 21            | 17           | 4                | -              | We voted against a resolution<br>to grant management authority<br>to allot new shares since<br>management did not provide<br>reason for the need of extra<br>capital. We also voted against<br>a resolution to approve that a<br>general meeting may be called<br>on no less than 14 days down<br>from 21 days which is<br>considered sufficient notice.<br>We further voted against the<br>remuneration policy since the<br>amendment of the long term<br>incentive plan from 300% to<br>400% of base pay was<br>considered excessive |
| 05-May-11 | Mondi<br>Ltd/Mondi<br>Plc.     | 32            | 25           | 7                | -              | We voted against the<br>resolution to increase non-<br>executive director's fees since<br>we considered the fees high in<br>relation to similar JSE Top 40<br>companies. We voted against a<br>resolution to place uninsured<br>ordinary shares under the<br>control of management since<br>management did not provide<br>reason for the need of extra<br>capital  |
| 06-May-11 | Kumba Iron<br>Ore Ltd          | 14            | 10           | 4                | -              | We voted against a resolution<br>to grant management authority<br>to allot new preference shares<br>since management did not<br>provide reason for the need of<br>extra capital. We also voted<br>against the proposed<br>resolution to amend the bonus<br>share plan since the criteria<br>and reason for the bonus was<br>not disclosed  |
| 11-May-11 | AngloGold<br>Ashanti Ltd       | 17            | 12           | 5                | -              | We voted against the re-<br>election of one independent<br>non-executive director due to<br>board tenure greater than 9<br>years which compromises<br>independence. We also voted<br>against a resolution to grant<br>management authority to allot<br>new shares since management<br>did not provide reason for the<br>need of extra capital. We<br>further voted against a<br>resolution to increase non-<br>resident non-executive fees<br>director's fees since we<br>considered an increase of 25%<br>excessive.                  |
| 26-May-11 | Standard<br>Bank Group<br>Ltd  | 35            | 30           | 5                | -              | We voted against granting<br>directors the authority to place<br>unissued shares under the<br>control of management as well<br>as issue shares for cash since  |

Ain

Aeon Investment Management

long term wealth creation

|           |                         | An authorised | financial se | ervices provider | FSP NO. 27126 |   |
|-----------|-------------------------|---------------|--------------|------------------|---------------|---|
|           |                         |               |              |                  |               | there was no reason given for<br>the need of raising extra<br>capital. We also voted against<br>the remuneration policy since<br>there was a proposal to grant<br>executive directors options and<br>rights exercisable for ten years<br>of which King 3 recommends<br>an exercise period of less than<br>seven years   |
| 22-Jun-11 | MTN Group<br>Ltd        | 16            | 13           | 3                | -             | We voted against granting<br>directors the authority to issue<br>shares for cash since there was<br>no reason given for the need of<br>raising extra capital. We also<br>voted against the re-election of<br>one non-executive independent<br>director due to lack of<br>independence   |
| 21-Jul-11 | SABMiller Plc           | 26            | 21           | 5                | -             | We voted against the re-<br>election of three independent<br>non-executive directors due to<br>board tenure as well as<br>material shareholding which<br>compromises independence.<br>We also voted against a<br>resolution to grant<br>management authority to allot<br>new shares since management<br>did not provide reason for the<br>need of extra capital. We<br>further voted against a<br>resolution to approve that a<br>general meeting may be called<br>on no less than 14 days down<br>from 21 days which is<br>considered sufficient notice. |
| 29-Jul-11 | Tongaat<br>Hulett Ltd   | 16            | 13           | 3                | -             | We voted against a resolution<br>to grant management authority<br>to allot new shares since<br>management did not provide<br>reason for the need of extra<br>capital. We also voted against<br>the re-election of one<br>independent non-executive<br>director due to board tenure<br>greater than 9 years which<br>compromises independence.   |
| 29-Jul-11 | Invicta<br>Holdings Ltd | 19            | 13           | 6                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>board tenure greater than 9<br>years which compromises<br>independence. We similarly<br>voted against the election of<br>three directors on the Audit<br>and Risk committee due to a<br>combination of material<br>shareholding and board tenure<br>which compromises<br>independence. The King 3 code<br>recommends that all audit   |

Ain

long term wealth creation

Aeon Investment Management

|           |   | An authorised | financial se | ervices provider | FSP NO. 27120 |   |
|-----------|---|---------------|--------------|------------------|---------------|---|
|           |   |               |              |                  |               | committee members should be<br>independent. We also voted<br>against a resolution to place<br>uninsured ordinary shares<br>under the control of<br>management since<br>management did not provide<br>reason for the need of extra<br>capital  |
| 18-Aug-11 | Remgro Ltd                              | 16            | 15           | 1                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>financial interest which<br>compromises independence.   |
| 26-Aug-11 | Naspers Ltd                             | 57            | 53           | 4                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to<br>material shareholding which<br>compromises independence.<br>We similarly voted against the<br>election of one director on the<br>Audit and Risk committee due<br>to material financial interest<br>which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be<br>independent. We further voted<br>against a resolution to place<br>uninsured ordinary shares<br>under the control of<br>management since<br>management did not provide<br>reason for the need of extra<br>capital |
| 08-Sep-11 | Compagnie<br>Financiere<br>Richemont SA | 24            | 5            | 19               | -             | We voted against the re-<br>election of all independent<br>directors due to lack of<br>independence. We also voted<br>against the election of the<br>board chairman who happens<br>to be Richemont's CEO which<br>conflicts with King 3<br>recommendations  |
| 13-Sep-11 | Reinet<br>Investments                   | 7             | 7            | -                | -             | We voted for all resolutions  |
| 20-Oct-11 | BHP Billiton<br>Plc.                    | 20            | 18           | 2                | -             | We voted against granting<br>directors the authority to issue<br>ordinary and preference shares<br>for cash since there was no<br>reason given for the need of<br>raising extra capital   |
| 26-Oct-11 | Impala<br>Platinum Ltd                  | 16            | 13           | 3                | -             | We voted against the election<br>of one director on the Audit<br>and Risk committee due to<br>material financial interest<br>which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be   |

Ain

Aeon Investment Management

long term wealth creation

|           |                               | All dutionseu | fillalicial se | ervices provider | 1 JF NO. 27120 |  |
|-----------|-------------------------------|---------------|----------------|------------------|----------------|--|
|           |                               |               |                |                  |                | independent. We also voted<br>against the remuneration<br>policy since there was a<br>proposal to grant executive<br>directors options and rights<br>exercisable for ten years of<br>which King 3 recommends an<br>exercise period of less than<br>seven years. We further voted<br>against granting directors the<br>authority to issue ordinary and<br>preference shares for cash<br>since there was no reason<br>given for the need of raising<br>extra capital   |
| 03-Nov-11 | Aveng Ltd                     | 13            | 11             | 2                | -              | We voted against the re-<br>election of one independent<br>non-executive director due to<br>material shareholding which<br>compromises independence.<br>We similarly voted against the<br>election of one director on the<br>Audit and Risk committee due<br>to board tenure which<br>compromises independence.<br>The King 3 code recommends<br>that all audit committee<br>members should be<br>independent.   |
| 08-Nov-11 | Growthpoint<br>Properties Ltd | 15            | 10             | 5                | -              | We voted against the re-<br>election of one independent<br>non-executive director due to<br>material shareholding which<br>compromises independence.<br>We also voted against granting<br>directors the authority to issue<br>shares for cash since there was<br>no reason given for the need of<br>raising extra capital  |
| 21-Nov-11 | Bidvest Group<br>Ltd          | 20            | 14             | 6                | -              | We voted against the re-<br>election of one independent<br>non-executive director due to<br>poor board attendance. We<br>similarly voted against the<br>election of two directors on the<br>Audit and Risk committee due<br>to board tenure greater than<br>nine years which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be<br>independent. We also voted<br>against granting directors the<br>authority to issue shares for<br>cash since there was no reason<br>given for the need of raising<br>extra capital |
| 25-Nov-11 | Sasol Ltd                     | 19            | 17             | 2                | -              | We voted against the re-<br>election of one independent<br>non-executive director due to<br>board tenure greater than 9<br>years which compromises   |



|           |                            | All dutionsed |    | ervices provider | 131 10. 27120 | independence. We voted  |
|-----------|----------------------------|---------------|----|------------------|---------------|---|
|           |                            |               |    |                  |               | against granting directors the<br>authority to repurchase shares<br>from directors since the action<br>may not be beneficial to<br>shareholders   |
| 01-Dec-11 | FirstRand Ltd              | 21            | 15 | 6                | -             | We voted against the re-<br>election of one independent<br>non-executive director due to a<br>combination of board tenure<br>greater than nine years and<br>material financial interest<br>which compromises<br>independence. We similarly<br>voted against the election of<br>two directors on the Audit and<br>Risk committee due to board<br>tenure and financial interest<br>which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be<br>independent. We also voted<br>against granting directors the<br>authority to issue ordinary and<br>preference shares for cash<br>since there was no reason<br>given for the need of raising<br>extra capital |
| 01-Dec-11 | Aspen<br>Holdings Ltd      | 16            | 15 | 1                | -             | We voted against a resolution<br>to place uninsured ordinary<br>shares under the control of<br>management since<br>management did not provide<br>reason for the need of extra<br>capital  |
| 05-Dec-11 | Steinhhoff<br>Holdings Ltd | 28            | 22 | 6                | -             | We voted against the re-<br>election of one independent<br>non-executive director due<br>material financial interest<br>which compromises<br>independence. We similarly<br>voted against the election of<br>two directors on the Audit and<br>Risk committee due to financial<br>interest which compromises<br>independence. The King 3 code<br>recommends that all audit<br>committee members should be<br>independent. We also voted<br>against a resolution to place<br>uninsured ordinary shares<br>under the control of<br>management since<br>management did not provide<br>reason for the need of extra<br>capital   |